

Message Text

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PAGE 01 HONG K 01556 121234Z

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ACTION EA-09

INFO OCT-01 EB-07 ISO-00 NEA-10 /027 W

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FM AMCONSUL HONG KONG

TO AMEMBASSY TEHRAN

AMEMBASSY ANKARA

AMEMBASSY ISLAMABAD

INFO USDOC WASHDC

SECSTATE WASHDC 9091

UNCLAS HONG KONG 1556

E.O. 11652: N/A

TAGS: BEXP, HK

SUBJECT: UNION CARBIDE BUSINESS DEVELOPMENT RESEARCH

1. JOHN F. GOUDEY, STAFF DIRECTOR, BUSINESS/RESEARCH, UNION CARBIDE EASTERN INC., HONG KONG, HAS ASKED CONGEN FOR ASSISTANCE IN BUSINESS DEVELOPMENT RESEARCH HE IS CONDUCTING FOR FOLLOWING PRODUCTS/ INDUSTRIES IN PAKISTAN, IRAN AND TURKEY:

A) PETROLEUM/GAS

B) PETROCHEMICALS: A) EX ETHYLENE - VINYL ACETATE MINOMER, LATEX
HOECHAT

B) EX METHANE - FERTILIZERS

C) SOAP

D) COATINGS

E) STEEL (GRAPHITE ELECTRODES/INDUSTRIAL GASES)

F) HEAVY WATER (NUCLEAR REACTOR)

&) AGRICULTURE, AGCHEMS/AID

H) WELDING EQUIPMENT/INDUSTRIAL GASES OXYGEN ACETYLENE

I) CRYOGENIC WARE

2. CONGEN WOULD LIKE TO HAVE COPIES OF AVAILABLE REPORTS DONE BY ADDRESSEES IN LAST FEW YEARS COVERING THESE CATEGORIES, INCLUDING STATISTICS. GOUDEY WOULD LIKE TO KNOW WHAT GOVT OR INDUSTRY STATISTICS ARE AVAILABLE AND THEIR RELIABILITY. HE IS PARTICULARLY INTERESTED IN STATISTICS BROKEN DOWN TO SHOW IMPORT BY COUNTRY, VALUE AND COUNTRY OF ORIGIN.

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3. FOR PAKISTAN: WOULD LIKE THE EXACT DATE OF SECESSION OF EAST PAKISTAN. CONCERNING LISTING IN PARA 1, PRESENT AND EXPECTED FUTURE TRENDS OF PETROCHEMICAL INDUSTRY IS MOST NEEDED INFORMATION.

ALSO ANY INFORMATION AVAILABLE ON SUI GAS FIELD APPRECIATED.

4. WE REALIZE THIS REQUEST MAY ENTAIL SIGNIFICANT WORK EFFORTS ON PART OF ADDRESSEES. GOUDEY HAS BEEN VALUABLE TRADE CONTACT FOR CONGEN, PARTICULARLY ON PRC, DURING LAST FIVE YEARS AND WE GREATLY APPRECIATE ANY ASSISTANCE YOU CAN RENDER. NAMES OF RELIABLE MARKET RESEARCH FIRMS ALSO USEFUL.

5. PLEASE POUCH ANY AVAILABLE MATERIALS TO HK COMMERCIAL UNIT FOR COMMOFF.

CROSS

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